

A Proven Partner for Growth

Who We Are: Prairie Capital is a private equity firm focused on guiding high-potential. founder-owned companies on the journey to becoming scalable platforms prepared for accelerated growth.

Our Approach: Prairie's time-honored approach includes unwavering values, reliable partnership, and deep experience. We appreciate the journey as much as the result. We like to have fun and win together.

\$450M

Fund VII

100+

Platform Investments

Committed Capital

Year Track Record

Strategy

We collaborate to build scalable platform companies capable of accelerating growth and maximizing opportunity.

- Partnership with talented business owners and management teams
- Growth buyout transactions Seek to be the company's first private equity investor
 - Control equity investments
 - · Opportunity to scale

Industry Expertise

Prairie is a multi-sector investor with dedicated industry teams that leverage lessons learned from decades of private equity investing experience.



Business Services



Consumer



Education







Technology

Company Building Initiatives

Prairie provides the experience, framework, resources and thought partnership required to build scalable platform companies.

- Human Capital
- Sales & Marketing
- Technology
- Infrastructure
- New Products & Services
- Supply Chain
- Add-On Acquisitions

\$30M-\$125M+

Revenue

\$4M-\$15M+

EBITDA

\$25M-\$45M+

Per Investment

US-Based

Headquarters

Value Creation Framework

Prairie's S3 Framework produces growth strategies with clear objectives supported by capable management teams, and sustained by strong organizational cultures.



Strategy

Management and Prairie work in close collaboration to create a strategic plan designed to produce actionable growth objectives.

Structure

Prairie guides management through a detailed process to create an organizational structure necessary to achieve the strategic plan, including a roadmap with milestones to get there.

Synergy

Prairie provides resources and support that help management prioritize communication, navigate change, and improve effectiveness, while nurturing the company's culture.



Fund VII

NSG|N@REL



NSG-Norel

Location: Boston, MA Industry: Industrial Growth Status: Current

Provider of end-to-end fire & life safety and security solutions



Kashi Clinical Laboratories

Location: Portland, OR Industry: Healthcare Status: Current

Clinical laboratory offering genomic, transplant, and diagnostic solutions



Blue Alliance

Location: Cincinnati, OH Industry: Business Services Status: Current Provider of outsourced managed IT services in a variety of industry verticals



Star Autism Support

Location: Beaverton, OR Industry: Education, Technology Status: Current

Provider of digital curriculum and training for students with developmental disabilities



Royal Distribution

Location: Ontario, CA Industry: Consumer Status: Current Omni channel retailer of aftermarket parts, accessories, and gear to the powersports market



Conscious Discipline

Location: Oviedo, FL Industry: Education Status: Current Provider of social emotional learning solutions to early childcare providers and schools



Forever Cheese

Location: Manhattan, NY Industry: Consumer Status: Current Importer of specialty foods including cheese, nuts, and other gourmet products



Lief Labs

Location: Valencia, CA Industry: Consumer, Healthcare Status: Current

Formulator, product developer, and manufacturer for the vitamin, mineral, and supplement industry



Sgt. Clean Car Wash

Location: Uniontown, OH Industry: Consumer Status: Current

Premier operator of express car washes in Northeast Ohio

Fund VI





Location: Tampa, FL Industry: Technology Status: Exited **Dental Partnership Organization**

Upshop

Total store operation SaaS platform provider to grocery and convenience stores

FAMILY

Allergy & Asthma



Netalytics

Location: Greer, SC Industry: Technology Status: Exited Provider of EMR and practice

management solutions for substance abuse market



Fairway Lawns

Location: Little Rock, AR Industry: Consumer Status: Exited Provider of residential lawn

treatment and pest control

services



Legacy Hospice

Location: Mobile, AL Industry: Healthcare Status: Exited

Provider of in-home hospice services in rural markets



Location: Indianapolis, IN

(DPO) located in the Midwest

Industry: Healthcare

Status: Current

Alpha

Location: Houston, TX Industry: Industrial Growth Status: Exited Manufacturer of analytical sensors, electrodes, and chemical solutions used in water Location: Louisville, KY Industry: Healthcare Status: Current Provider of allergy, asthma, and immunology diagnosis and

Family Allergy and Asthma



Foss Swim School

Location: Eden Prarie, MN Industry: Consumer Status: Current Provider of learn-to-swim programs for children of all ages and skill levels



Right At School

Location: Evanston, IL Industry: Education Status: Exited

Provider of distinctive before and after school enrichment

programs



Architectural Lighting Works

Location: Oakland, CA Industry: Industrial Growth Status: Exited

Designer and manufacturer of LED architectural lighting products

BOTE

testing

Location: Destin, FL Industry: Consumer Status: Exited Provider of branded stand-up paddle boards and related outdoor lifestyle products

