



OUR EXPERTISE IS SCALING COMPANIES. OUR VALUES GUIDE THE JOURNEY.

1997 Founded
6 Funds
\$350M Fund VI
90+ Platform Companies

We deeply understand the challenges and opportunities with lower middle market companies. We've spent decades collaborating with business owners and management teams to scale companies. We work as a thought and capital partner, providing the resources and guidance necessary to enable companies to accelerate growth and thrive.

How we get there is as important as the end result. Our style of partnership is borne out of a cohesive culture, unwavering ethics and an abiding sense of stewardship.

OUR STRATEGY

- Growth buyout transactions
- Partnership with talented business owners and management teams
- Seek to be the company's first private equity investor
- Control equity investments
- We are not engaged in day-to-day operations

OUR VALUE-ADD

Our value-add is working with owners to prioritize and execute the necessary company-building investments required to scale the enterprise.

- **Human Capital**
- **Sales & Marketing**
- **Technology**
- **Infrastructure**
- **New Products**
- **Supply Chain**
- **Add-On Acquisitions**

OUR SENIOR TEAM

Tony Danielak, Vice President
Bryan Daniels, Founding Partner
Nate Good, Partner
Patrick Jensen, Partner
Chris Killackey, Partner
Steve King, Founding Partner
D.J. Lipke, Vice President
Sean McNally, Partner
Darren Snyder, Partner
Jeff Vranek, Vice President

\$20M-\$100M
REVENUE

\$4M-\$12M
EBITDA

\$15M-\$35M
PER INVESTMENT

COMPANY ATTRIBUTES

- Healthy culture
- Growing primary demand for products and services
- Identifiable organic growth opportunities
- Value creation opportunities via company-building investments
- Compelling value propositions yielding attractive profit margins
- Track record of healthy growth and profitability

INDUSTRY FOCUS

- We have expertise within the following sectors:



BUSINESS SERVICES



CONSUMER



EDUCATION



HEALTHCARE




















INDUSTRIAL

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OUR INVESTMENTS

Prairie Capital, in partnership with talented company founders and management teams, makes control equity investments in successful, growth-oriented, lower middle market companies.

<p>CURRENT</p>  <p>FUND VI SUGAR LAND, TX</p> <p>Manufacturer of analytical sensors, electrodes and chemical solutions used in water testing applications Industry: Industrial</p>	<p>CURRENT</p>  <p>FUND VI LOUISVILLE, KY</p> <p>Provider of allergy, asthma and immunology diagnosis and treatment Industry: Healthcare</p>	<p>CURRENT</p>  <p>FUND VI EDEN PRAIRIE, MN</p> <p>Provider of learn-to-swim programs for children of all ages and skill levels Industry: Consumer, Education</p>	<p>CURRENT</p>  <p>FUND VI EVANSTON, IL</p> <p>Provider of distinctive enrichment programs in the before and after markets Industry: Education</p>	<p>CURRENT</p>  <p>FUND VI OAKLAND, CA</p> <p>Designer and manufacturer of LED architectural lighting products Industry: Industrial</p>
<p>CURRENT</p>  <p>FUND VI DESTIN, FL</p> <p>Producer of branded stand-up paddle boards and related lifestyle activities Industry: Consumer</p>	<p>EXITED</p>  <p>FUND V FORSYTHE, MO</p> <p>FDA-compliant manufacturer of specialty enzymes and digestive health products Industry: Consumer, Healthcare</p>	<p>CURRENT</p>  <p>FUND V DUBLIN, OH</p> <p>Integrated third party administrator of vehicle service contracts (VSCs) and related products Industry: Business Services</p>	<p>CURRENT</p>  <p>FUND V RALEIGH, NC</p> <p>Multi-discipline engineering firm, primarily focused on servicing existing telecommunication towers Industry: Business Services</p>	<p>CURRENT</p>  <p>FUND V SOUTHAVEN, MS</p> <p>Designs and markets home décor products, including lighting, wall decor and decorative furniture Industry: Consumer</p>
<p>EXITED</p>  <p>FUND V AKRON, OH</p> <p>Leading provider of point of sale software and related products to the conveyerized car wash industry Industry: Business Services</p>	<p>EXITED</p>  <p>FUND V LA MIRADA, CA</p> <p>Manufacturer of custom, highly-engineered infrastructure solutions for the data center market Industry: Industrial</p>	<p>EXITED</p>  <p>FUND V NAPLES, FL</p> <p>Provider of dermatology and cosmetic services in Southwest Florida Industry: Healthcare</p>	<p>CURRENT</p>  <p>FUND V CARROLLTON, TX</p> <p>FDA compliant developer, manufacturer, and marketer of clinically-proven skin and wound care products Industry: Consumer, Healthcare</p>	<p>EXITED</p>  <p>FUND V CARROLLTON, TX</p> <p>The number one physician-dispensed sun care brand in the U.S. (A former subsidiary of Swiss-American) Industry: Consumer, Healthcare</p>
<p>EXITED</p>  <p>FUND V CHICAGO, IL</p> <p>The holding company for Teacher Match, LLC and eSchool Solutions, LLC Industry: Education</p>	<p>CURRENT</p>  <p>FUND V SOUTH HOLLAND, IL</p> <p>Platform company comprised of Industrial Specialty Chemicals and DMP Corp Industry: Industrial</p>	<p>EXITED</p>  <p>FUND V CERRITOS, CA</p> <p>FDA-compliant manufacturer and distributor of specialty softgel formulations in the nutraceutical sector Industry: Healthcare</p>	<p>EXITED</p>  <p>FUND V GREENSBORO, NC</p> <p>Repairs surgical instruments for hospitals and surgery centers nationwide Industry: Business Services, Healthcare</p>	<p>EXITED</p>  <p>FUND V AUBURN, IN</p> <p>Manufacturer and distributor of specialty stationery and related products to funeral homes Industry: Business Services, Consumer</p>