



## A Proven Partner for Growth

**Who We Are:** Prairie Capital is a private equity firm focused on guiding high-potential, founder-owned companies on the journey to becoming scalable platforms prepared for accelerated growth.

**Our Approach:** Prairie's time-honored approach includes unwavering values, reliable partnership, and deep experience. We appreciate the journey as much as the result. We like to have fun and win together.

**\$450M**

Fund VII

**100+**

Platform Investments

**\$1.3B**

Committed Capital

**29**

Year Track Record

### Strategy

We collaborate to build scalable platform companies capable of accelerating growth and maximizing opportunity.

- Growth buyout transactions
- Partnership with talented business owners and management teams
- Seek to be the company's first private equity investor
- Control equity investments
- Opportunity to scale

### Company Building Initiatives

Prairie provides the experience, framework, resources and thought partnership required to build scalable platform companies.

- Human Capital
- Sales & Marketing
- Technology
- Infrastructure
- New Products & Services
- Supply Chain
- Add-On Acquisitions

### Industry Expertise

Prairie is a multi-sector investor with dedicated industry teams that leverage lessons learned from decades of private equity investing experience.



Business Services



Consumer



Education



Healthcare



Industrial Growth



Technology

**\$30M-\$125M+**

Revenue

**\$4M-\$15M+**

EBITDA

**\$25M-\$45M+**

Per Investment

**US-Based**

Headquarters

## Value Creation Framework

Prairie's S3 Framework produces growth strategies with clear objectives supported by capable management teams, and sustained by strong organizational cultures.



### Strategy

Management and Prairie work in close collaboration to create a strategic plan designed to produce actionable growth objectives.

### Structure

Prairie guides management through a detailed process to create an organizational structure necessary to achieve the strategic plan, including a roadmap with milestones to get there.

### Synergy

Prairie provides resources and support that help management prioritize communication, navigate change, and improve effectiveness, while nurturing the company's culture.

## Fund VII



### Medefil

**Location:** Glendale Heights, IL  
**Industry:** Healthcare  
**Status:** Current  
Manufacturer of sterile injectable pharmaceutical products



### Biospecimen Holdings

**Location:** San Diego, CA  
**Industry:** Healthcare  
**Status:** Current  
Provider of biospecimens and CRO services to global biopharma and diagnostic customers



### NSG-Norel

**Location:** Boston, MA  
**Industry:** Industrial Growth  
**Status:** Current  
Provider of end-to-end fire & life safety and security solutions



### Kashi Clinical Laboratories

**Location:** Portland, OR  
**Industry:** Healthcare  
**Status:** Current  
Clinical laboratory offering genomic, transplant, and diagnostic solutions



### Blue Alliance

**Location:** Cincinnati, OH  
**Industry:** Business Services  
**Status:** Current  
Provider of outsourced managed IT services in a variety of industry verticals



### Star Autism Support

**Location:** Beaverton, OR  
**Industry:** Education, Technology  
**Status:** Current  
Provider of digital curriculum and training for students with developmental disabilities



### Royal Distributing

**Location:** Ontario, CA  
**Industry:** Consumer  
**Status:** Current  
Omni channel retailer of aftermarket parts, accessories, and gear to the powersports market



### Conscious Discipline

**Location:** Oviedo, FL  
**Industry:** Education  
**Status:** Current  
Provider of social emotional learning solutions to early childcare providers and schools



### Forever Cheese

**Location:** Manhattan, NY  
**Industry:** Consumer  
**Status:** Current  
Importer of specialty foods including cheese, nuts, and gourmet products



### Lief Labs

**Location:** Valencia, CA  
**Industry:** Consumer, Healthcare  
**Status:** Current  
Formulator, product developer, and manufacturer for the vitamin, mineral, and supplement industry



### Sgt. Clean Car Wash

**Location:** Uniontown, OH  
**Industry:** Consumer  
**Status:** Current  
Premier operator of express car washes in Northeast Ohio

## Fund VI



### P1 Dental Partners

**Location:** Indianapolis, IN  
**Industry:** Healthcare  
**Status:** Current  
Dental Partnership Organization (DPO) located in the Midwest



### Upshop

**Location:** Tampa, FL  
**Industry:** Technology  
**Status:**Exited  
Total store operation SaaS platform provider to grocery and convenience stores



### Netalytics

**Location:** Greer, SC  
**Industry:** Technology  
**Status:**Exited  
Provider of EMR and practice management solutions for substance abuse market



### Fairway Lawns

**Location:** Little Rock, AR  
**Industry:** Consumer  
**Status:**Exited  
Provider of residential lawn treatment and pest control services



### Legacy Hospice

**Location:** Mobile, AL  
**Industry:** Healthcare  
**Status:**Exited  
Provider of in-home hospice services in rural markets



### Alpha Measurement Solutions

**Location:** Houston, TX  
**Industry:** Industrial Growth  
**Status:**Exited  
Manufacturer of analytical sensors, electrodes, and chemical solutions



### Family Allergy and Asthma

**Location:** Louisville, KY  
**Industry:** Healthcare  
**Status:**Current  
Provider of allergy, asthma, and immunology diagnosis and treatment



### Foss Swim School

**Location:** Eden Prairie, MN  
**Industry:** Consumer  
**Status:**Current  
Provider of learn-to-swim programs for children of all ages and skill levels



### Right At School

**Location:** Evanston, IL  
**Industry:** Education  
**Status:**Exited  
Provider of distinctive before and after school enrichment programs



### Architectural Lighting Works

**Location:** Oakland, CA  
**Industry:** Industrial Growth  
**Status:**Exited  
Designer and manufacturer of LED architectural lighting products



### BOTE

**Location:** Destin, FL  
**Industry:** Consumer  
**Status:**Exited  
Provider of branded stand-up paddle boards and outdoor lifestyle products